




# QUIP TRAIL MAP

## THE COMPLETE GUIDE TO QUIP SESSIONS AT DREAMFORCE '19





Your adventure starts here.

LEGEND:  Breakout  Theater  Workshop  Keynote  Event

8:30 AM - 9:10 AM	 How Salesforce Uses Quip to Accelerate the Speed of Business (1)	Marriott Marquis, Yerba Buena Salon 4-6
9:00 AM - 9:20 AM	 Project Management and Collaboration with Quip at Assurant	Palace Hotel, Discovery Theater
9:30 AM - 9:50 AM	 3 Ways to Maximize Efficiency with Quip (1)	Palace Hotel, Discovery Theater



**10:00 AM - 12:00 PM**  **Dreamforce Opening Keynote: Bring Companies and Customers Together** **Moscone North, Hall F**

1:00 PM - 1:20 PM	 3 Ways to Maximize Efficiency with Quip (2)	Marriott Marquis, Golden Gate Pinnacle Theater
1:15 PM - 2:15 PM	 Unlocking Sales Efficiency with Quip for Salesforce (1)	Marriott Marquis, Nob Hill A-B



**1:30 PM - 2:30 PM**  **Quip Keynote: Boost Productivity for Sales and Service Teams** **Marriott Marquis, Yearba Buena Salon 9**

4:00 PM - 4:20 PM	 Motivate Your Teams to Win Big with Quip	Marriott Marquis, Golden Gate Sequoia Theater
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You're on the right path!

11:00 AM - 11:40 AM	 Customer Panel: Driving Employee Engagement and Collaboration with Quip	Marriott Marquis, Yerba Buena Salon 10-12
11:00 AM - 11:20 AM	 How Alliance Data Uses Quip to Accelerate Sales Teams Inside Salesforce	Marriott Marquis, Golden Gate Sequoia Theater
11:00 AM - 11:20 AM	 Increase Agent Productivity with Quip for Service (1)	InterContinental Hotel, Industries Theater
11:30 AM - 11:50 AM	 How to Get Started with Quip (1)	Marriott Marquis, Golden Gate Pinnacle Theater
1:00 PM - 1:40 PM	 Productivity at Scale – Driving Digital Transformations with Quip	InterContinental Hotel, Grand Ballroom C
2:15 PM - 2:35 PM	 Sales Productivity Unleashed – 5 Tactics to Close Deals Faster	Marriott Marquis, Golden Gate Expedition Theater
4:00 PM - 4:40 PM	 Quip 101: Boost Productivity in your CRM (1)	Marriott Marquis, Yerba Buena Salon 1-3
4:00 PM - 4:20 PM	 Drive IT Productivity with Quip & Agile Accelerator	City View at Metreon, Level 4 Yellow Brick Road Theater
4:00 PM - 4:40 PM	 Circles of Success: Leveraging Your Salesforce Investment – Maximizing Reps' Efficiency with Quip (1/2)	Marriott Marquis, Yerba Buena Salon 13
4:30 PM - 4:50 PM	 How to Get Started with Quip (2)	Marriott Marquis, Golden Gate Pinnacle Theater
6:30 PM - 10:00 PM	 Dreamfest: UCSF Benefit Concert with Fleetwood Mac	Oracle Park





## Day three is going to be BIG.

LEGEND: ☀ Breakout 🎭 Theater 📍 Workshop 🗣 Keynote 📅 Event



8:00 AM - 8:40 AM 📍 Circles of Success: Leveraging Your Salesforce Investment – Maximizing Reps' Efficiency with Quip (2/2) Marriott Marquis, Yerba Buena Salon 13

8:30 AM - 9:10 AM ☀ How to Automate Quip Using the Lightning Platform Palace Hotel, Telegraph Hill

11:00 AM - 11:40 AM ☀ Quip 101: Boost Productivity in Your CRM (2) Marriott Marquis, Yerba Buena Salon 1-3

11:00 AM - 12:00 PM 📍 Unlocking Sales Efficiency with Quip for Salesforce (2) Marriott Marquis, Nob Hill A-B



11:30 AM - 12:10 PM ☀ How DHL Uses Quip to Connect Teams and Drive Productivity InterContinental Hotel, Grand Ballroom A-B



12:00 PM - 12:20 PM 🎭 How the Salesforce Innovation Center Drives Executive Experiences with Quip (1) Palace Hotel, Discovery Theater

12:30 PM - 12:50 PM 🎭 Strategic Account Plans in Quip Palace Hotel, Discovery Theater

12:30 PM - 12:50 PM 🎭 Connect Teams with Quip: Drive Productivity Across Your Org Marriott Marquis, Golden Gate Pinnacle Theater



1:30 PM - 2:10 PM ☀ How Ticketmaster Drives Business Value and Productivity with Quip Account Plans Marriott Marquis, Yerba Buena Salon 4-6



4:45 PM - 5:05 PM 🎭 Increase Agent Productivity with Quip for Service (2) Marriott Marquis, Golden Gate Expedition Theater



5:30 PM - 6:10 PM ☀ How Salesforce Uses Quip to Accelerate the Speed of Business (2) Palace Hotel, Telegraph Hill



## Keep going. You're almost there.



8:15 AM - 8:35 AM 🎭 Amazon's Virtual Private Cloud with Quip Marriott Marquis, Golden Gate Expedition Theater



11:00 AM - 11:40 AM ☀ Quip Roadmap: Transforming Sales and Service Teams Marriott Marquis, Yerba Buena Salon 10-12

11:00 AM - 11:20 AM 🎭 How the Salesforce Innovation Center Drives Executive Experiences with Quip (2) Marriott Marquis, Golden Gate Sequoia Theater

Disclaimer: Times and dates are subject to change.

